

# Scrum: A Manager's Guide Agile Development Practices East 2010 November 16, 2010 Orlando, Florida by Kenny Rubin

Includes slides from: Mountain Goat Software

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## Background of Kenny Rubin

### Author



### Trainer/Coach

Trained more than  
15,000 people in  
Agile/Scrum, SW  
dev and PM

Provide Agile/  
Scrum coaching to  
developers and  
executives



### Experience

Former Managing  
Director



My first Scrum project was  
in 2000 for bioinformatics

**GENOMICA**



Executive



# Agenda

Scrum Framework

Concepts

Roles

Benefits

Industry Results

Pitfalls / CSFs



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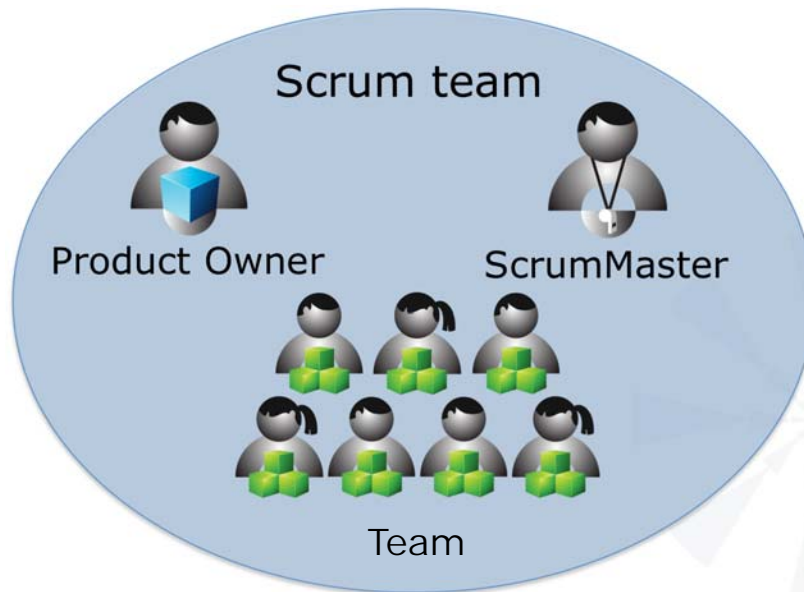
Scrum Framework



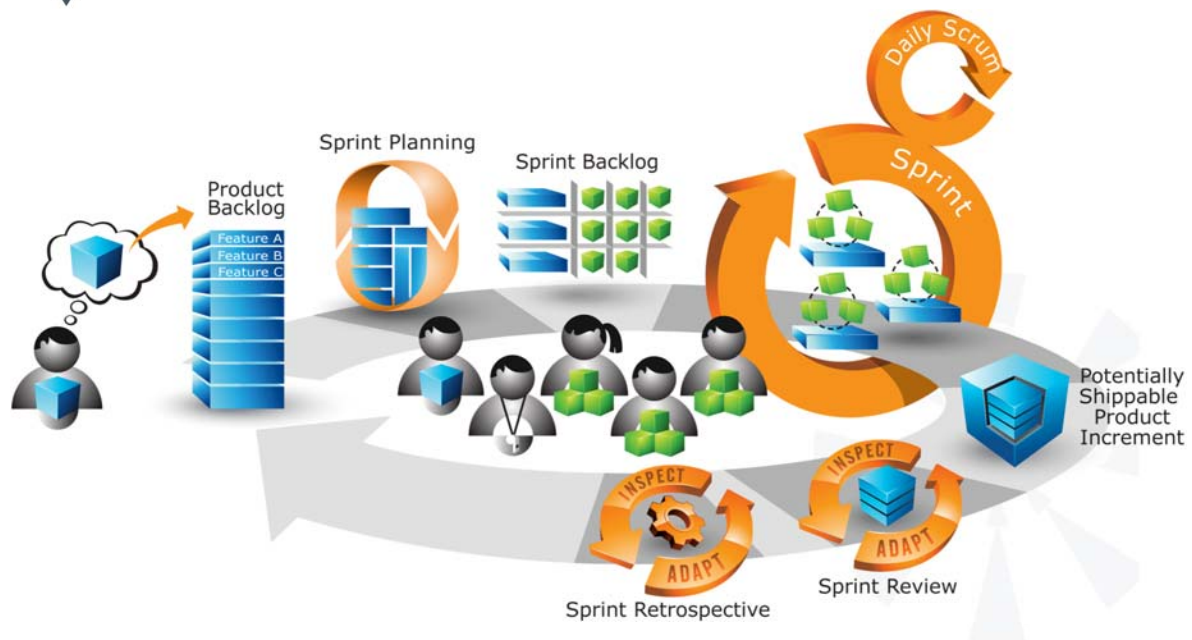
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# Scrum Team



# Scrum Framework



# ✱ Prioritized Product Backlog



This is Prioritized Product Backlog

As a frequent flyer, I want to A	3
As a frequent flyer, I want to B	5
As a frequent flyer, I want to C	5
As a frequent flyer, I want to D	2
As a frequent flyer, I want to E	2

- ✱ Owned by Product Owner
- ✱ Captures product requirements (features to be developed or changes to be made)
- ✱ Prioritized by value, cost, knowledge and risk
- ✱ Each feature has an associated relative effort estimate provided by the Team



# ✱ Sprint Planning



Sprint planning is first part of every sprint



Product Backlog

Feature A  
Feature B  
Feature C

Sprint Planning

Sprint Backlog

- ✱ Team members and Product Owner agree on Product Backlog Items to build
- ✱ Team members define tasks for each Product Backlog Item & organize them into a Sprint Backlog

Represents what to do

Represents tasks for how to do it





## ✱ Sprint Backlog



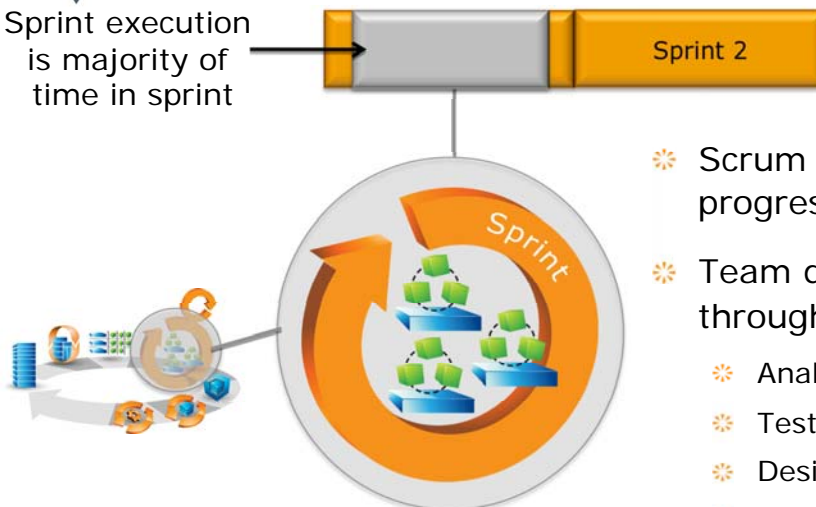
- ✱ Owned by the Team
- ✱ Captures Sprint implementation strategy
- ✱ Consists of tasks
- ✱ Supports tracking of remaining effort

Code the UI	8
Write test fixture	6
Code middle tier	12
Write tests	5
Automate tests	4



## ✱ Sprint Overview

Sprint execution  
is majority of  
time in sprint

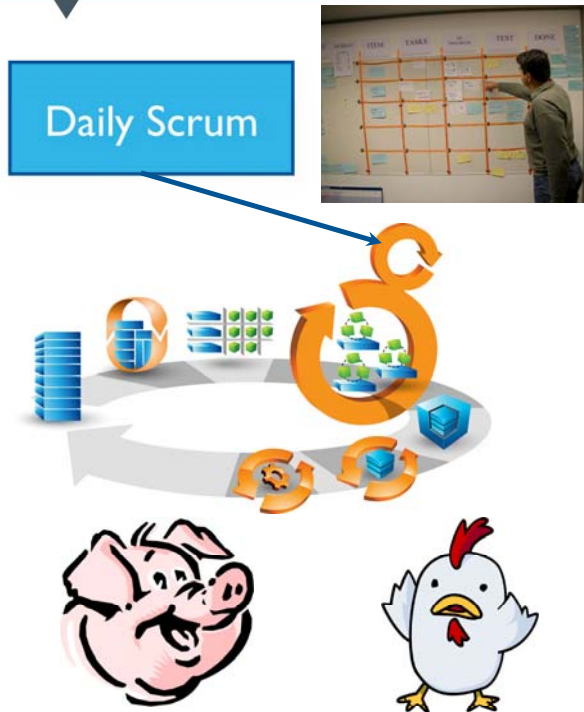


Sprint – 2 to 4 weeks  
minus times for  
planning & review  
activities

- ✱ Scrum projects make progress in a series of Sprints
- ✱ Team develops each feature through opportunistic use of:
  - ✱ Analysis
  - ✱ Testing
  - ✱ Design
  - ✱ Code
  - ✱ and so on
- ✱ Product is potentially shippable after every Sprint



# What is the Daily Scrum



- Parameters
  - Daily
  - 15-minutes
  - Stand-up
  - Not for problem solving
- Three questions:
  - What did you do yesterday?**
  - What will you do today?**
  - What obstacles are in your way?**
- Chickens and pigs are invited
  - Only pigs can talk
- Help avoid other unnecessary meetings

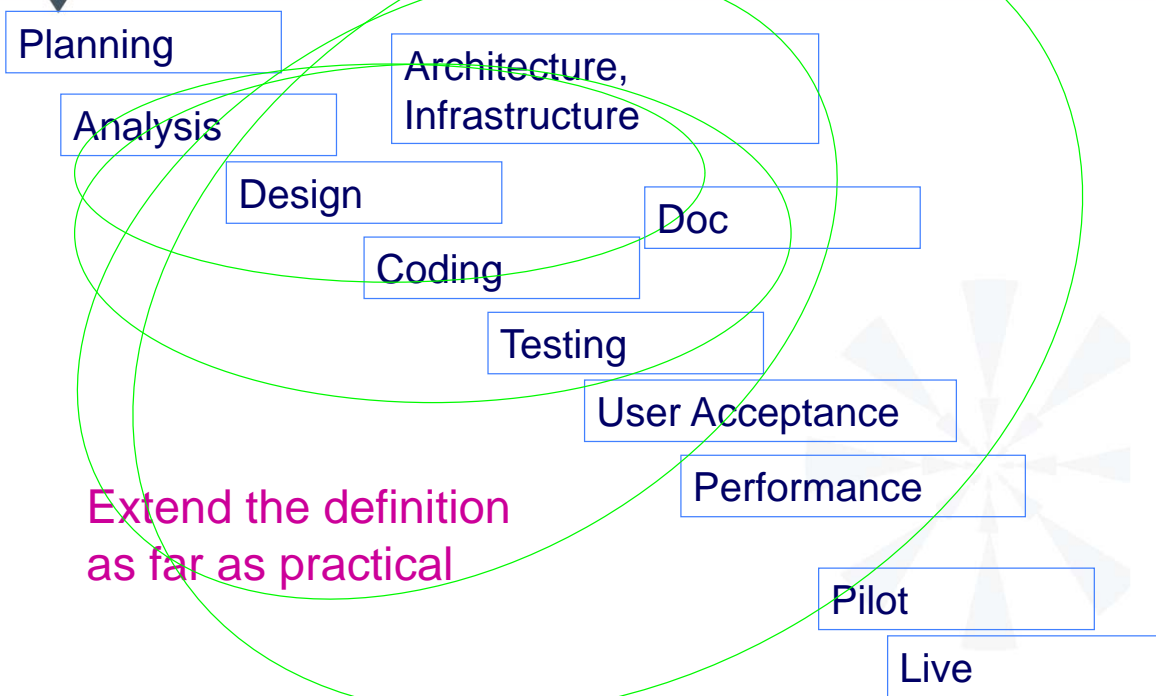
# Potentially Shippable Product Increment



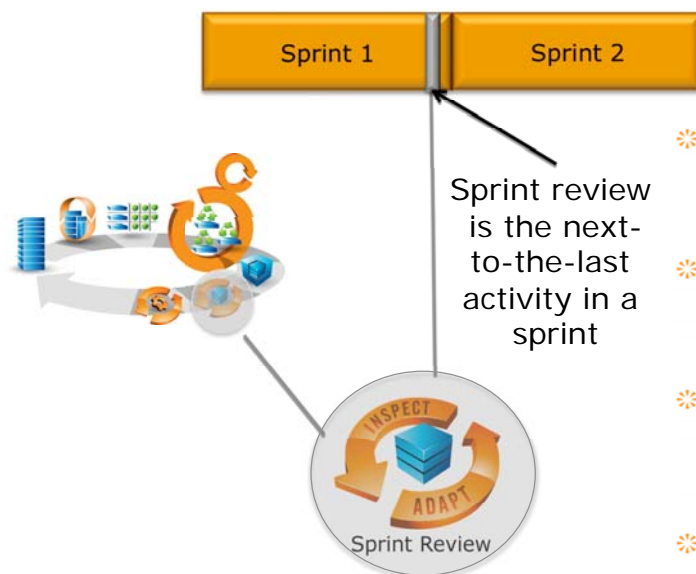
- Must produce a potentially shippable product increment each Sprint
- State of confidence
- Are you done? Except possibly for some release-specific work

Potentially shippable  $\neq$  shippable

## ✱ Illustration of "Done"



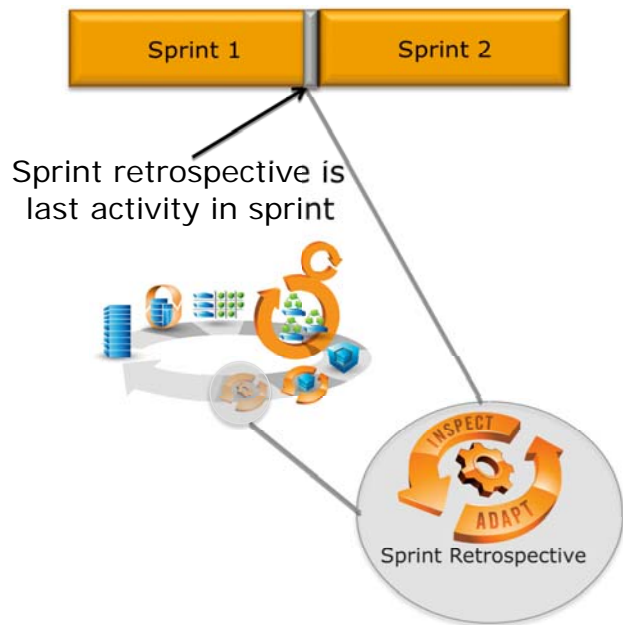
## ✱ The Sprint Review



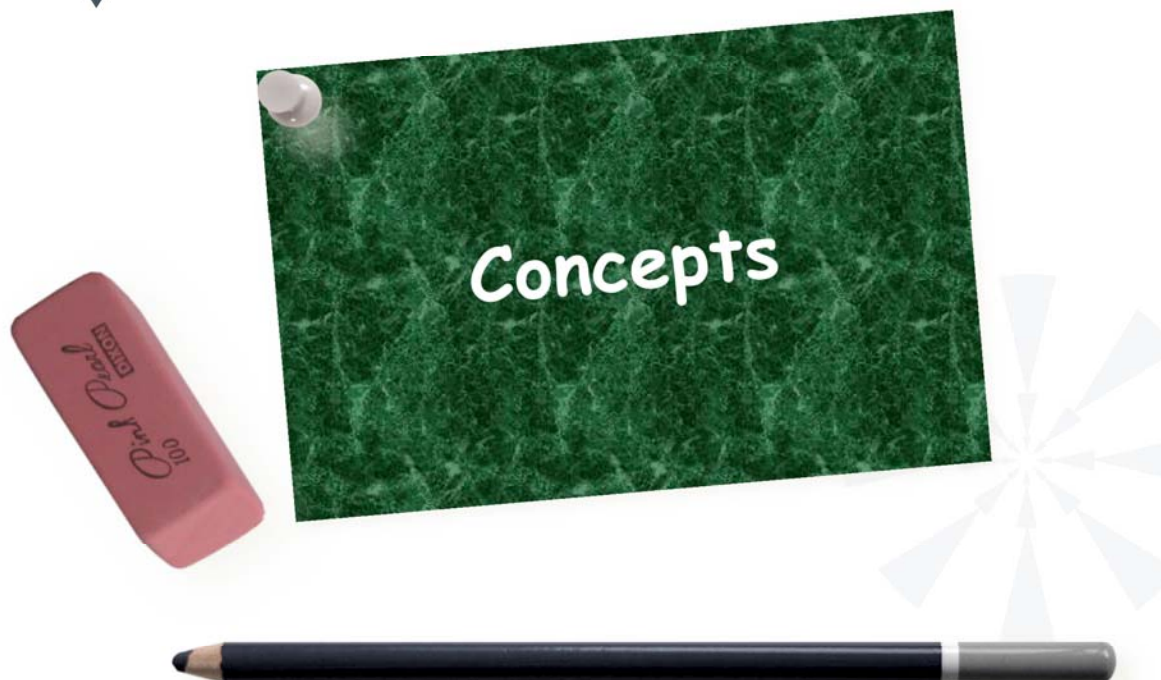
- ✱ Scrum Team presents to stakeholders what it accomplished during the Sprint
- ✱ Typically takes the form of a demo of new features or underlying architecture
- ✱ Informal
  - ✱ 2-hour prep time rule
  - ✱ No slides
- ✱ Whole team participates
- ✱ Invite the world



# \* Sprint Retrospective



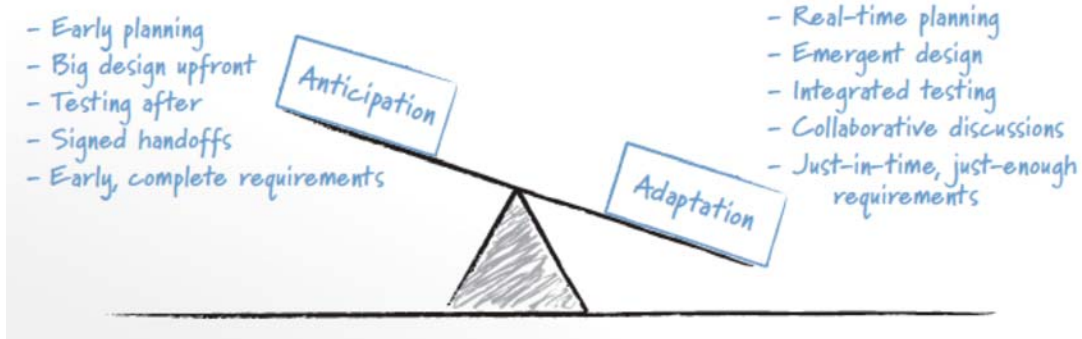
- \* Inspect and adapt for the process
- \* Periodically take a look at what is and is not working
- \* Done after every sprint
- \* Whole team participates:
  - \* Team
  - \* ScrumMaster
  - \* Product Owner



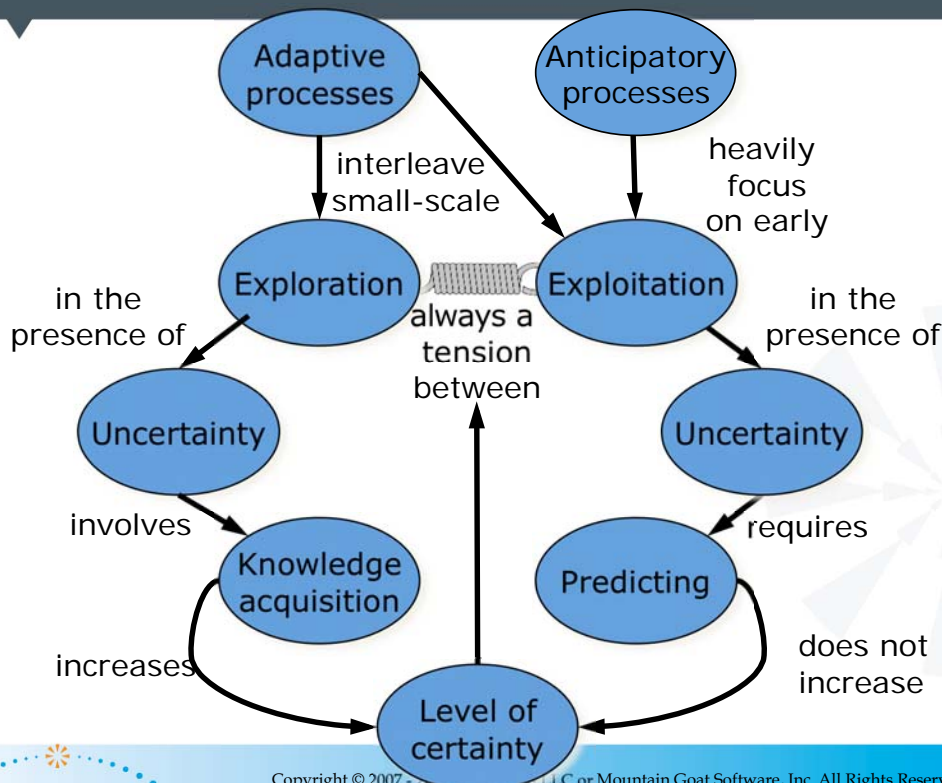




# Need to Balance Anticipation with Adaptation

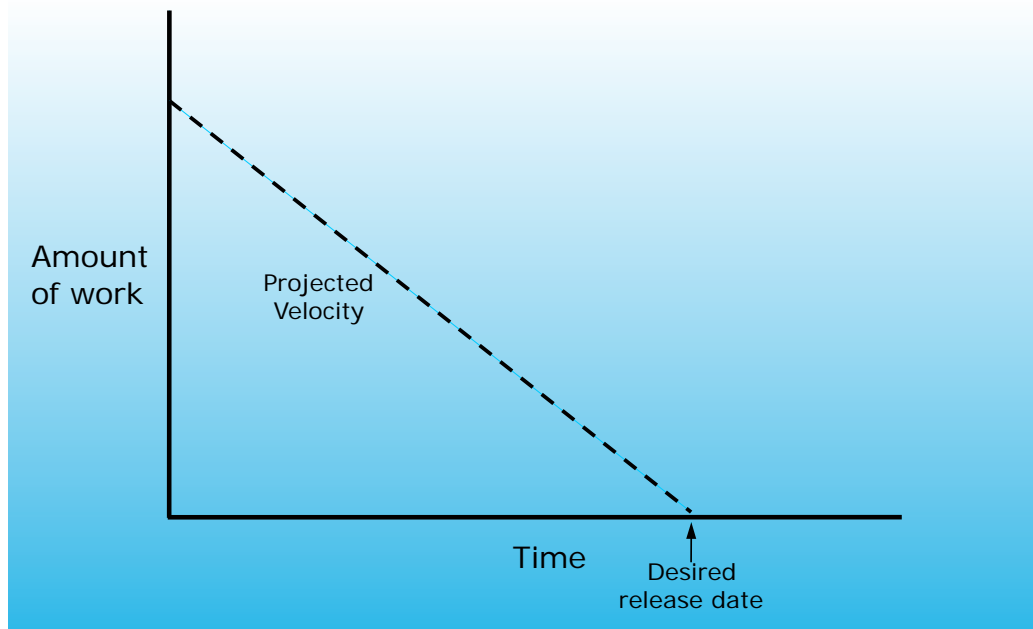


# Exploration versus Exploitation





## Technical Debt – Desired Release Date

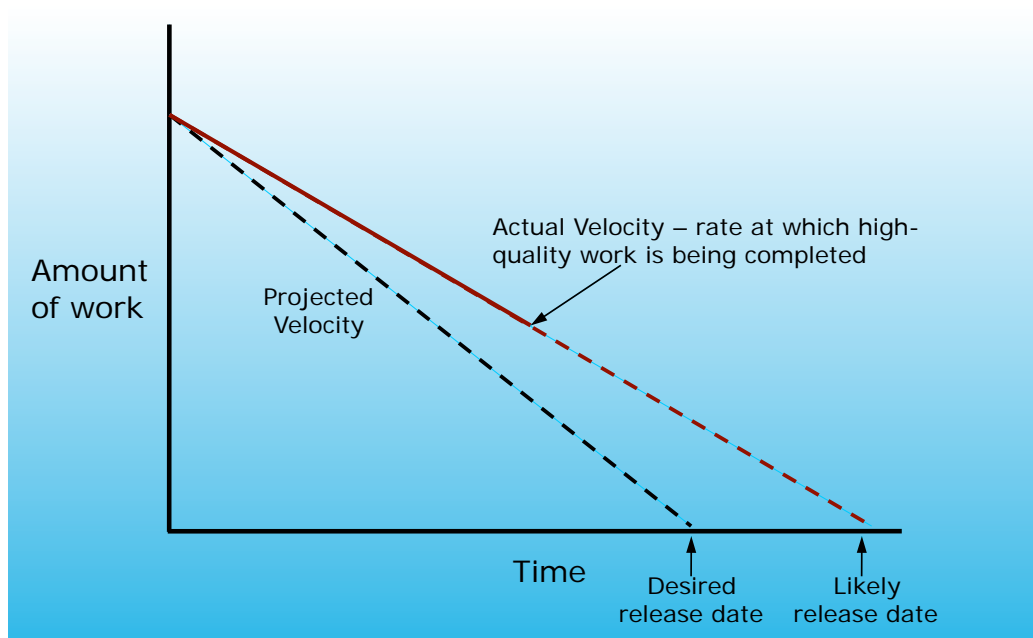


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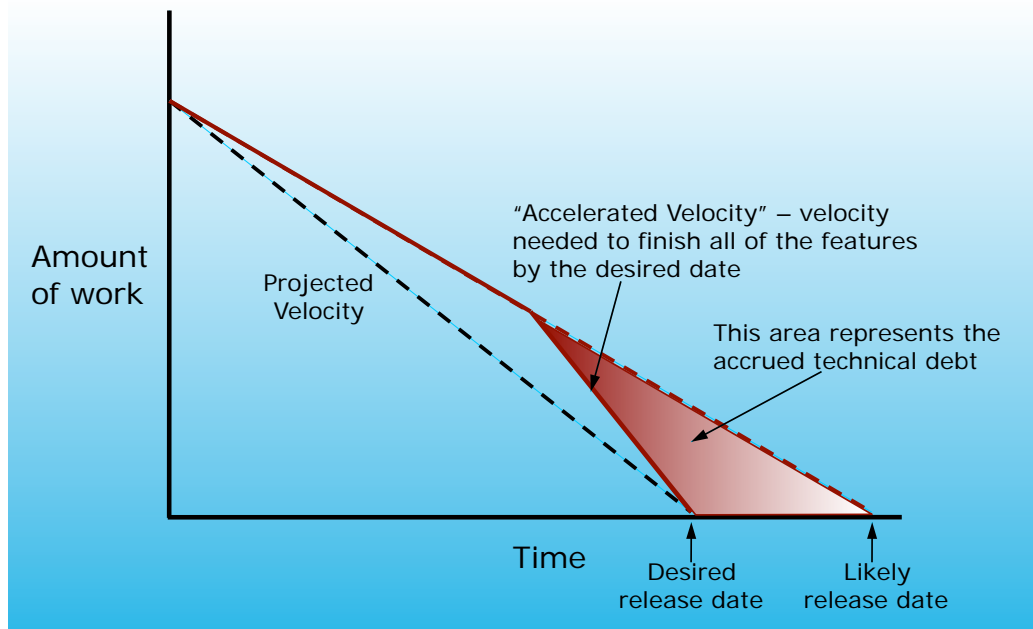
## Technical Debt – Likely Release Date



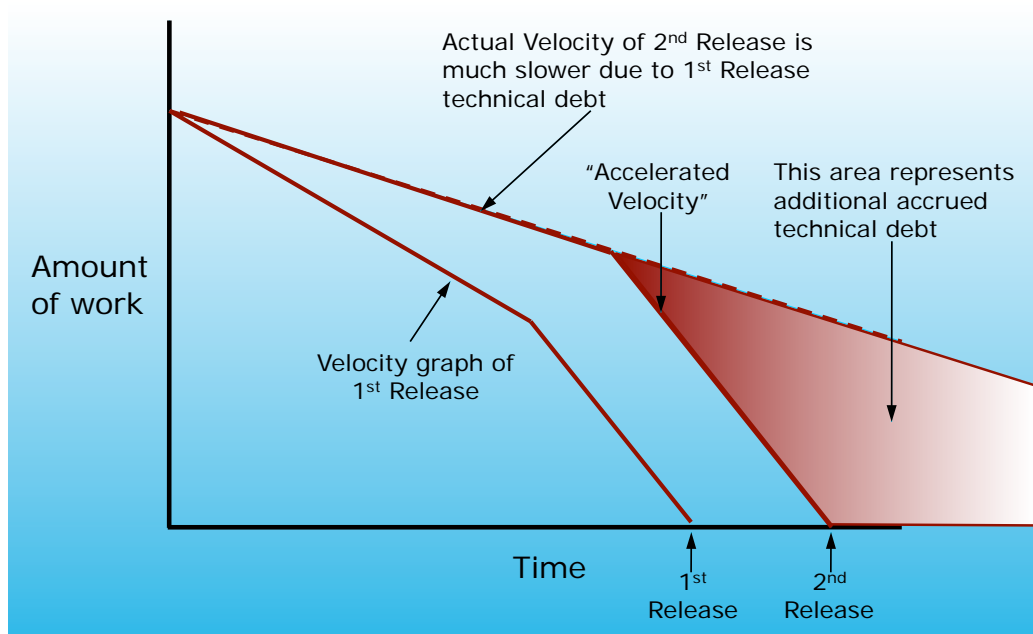
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## Compromised Release Date Leading to Technical Debt



## More Compromises; More Technical Debt



## ✱ Technical Debt – Make It Visible

- ✱ Like financial debt, not all technical debt is bad
- ✱ All business people have visibility into financial debt on their balance sheet
- ✱ Most business people have no clue what kind of technical debt is in their systems

Assets		Liabilities	
Cash	\$600,000	<b>Current Liabilities</b>	
Acct Receivable	\$450,000	Notes Payable	\$100,000
		Accounts Payable	\$75,000
		<b>ST Technical Debt</b>	<b>\$90,000</b>
Tools & Equipment	\$250,000	<b>Long Term Liabilities</b>	
		Notes Payable	\$300,000
		<b>LT Technical Debt</b>	<b>\$650,000</b>
...	...	...	...



## ✱ Technical Debt – Make Economically Viable Choices

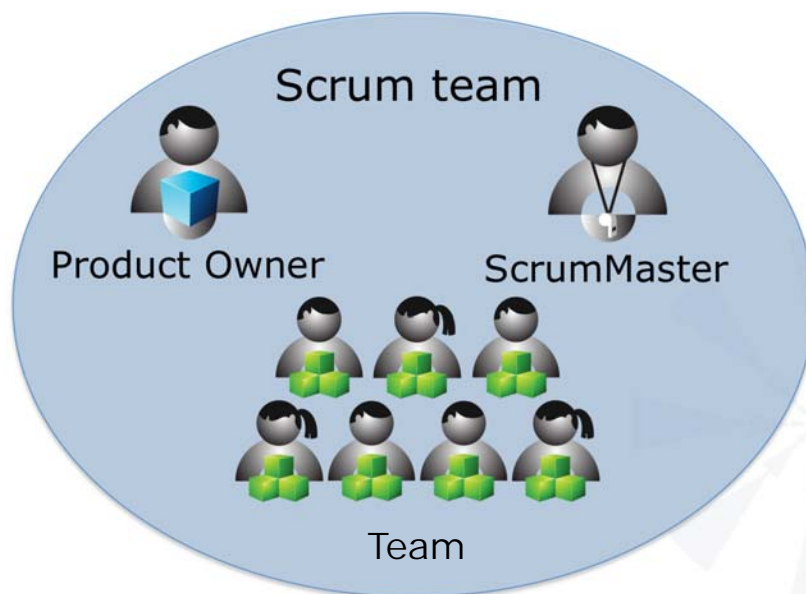
- ✱ Can't meet delivery date with all features
- ✱ Option 1 – delay shipping the product by three months to finish the work
  - ✱ Calculated cost of delay = \$450k (lost sales)
- ✱ Option 2 – take on technical debt
  - ✱ Estimated additional cost of \$60k to repay debt with interest after the product ships
  - ✱ Probably some additional costs since other projects might have a delay



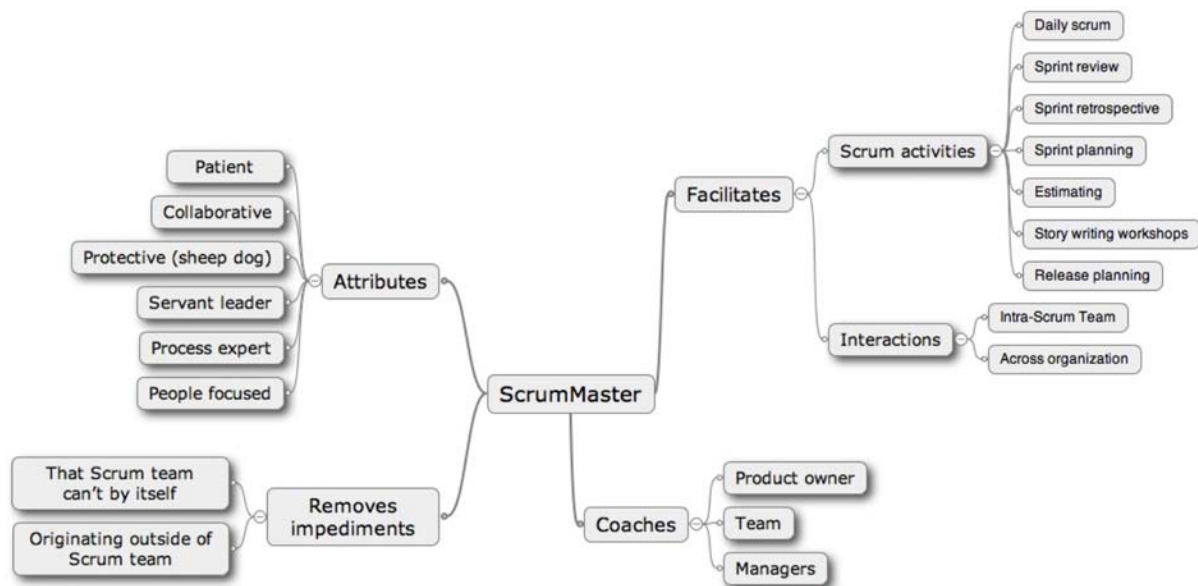




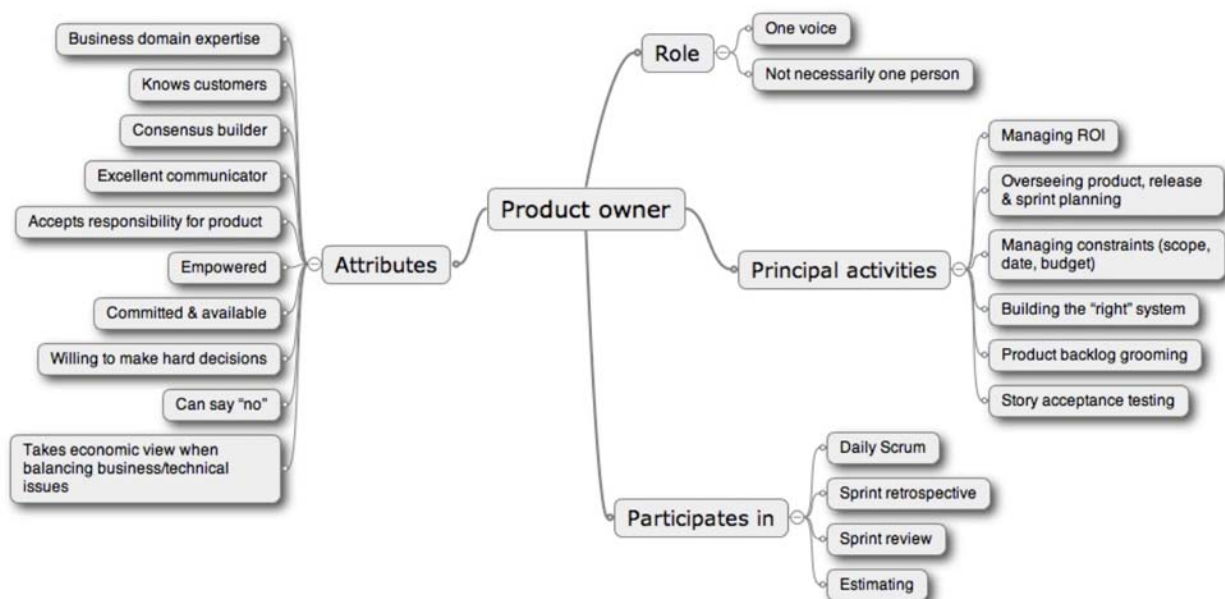
## Scrum Team



# ScrumMaster



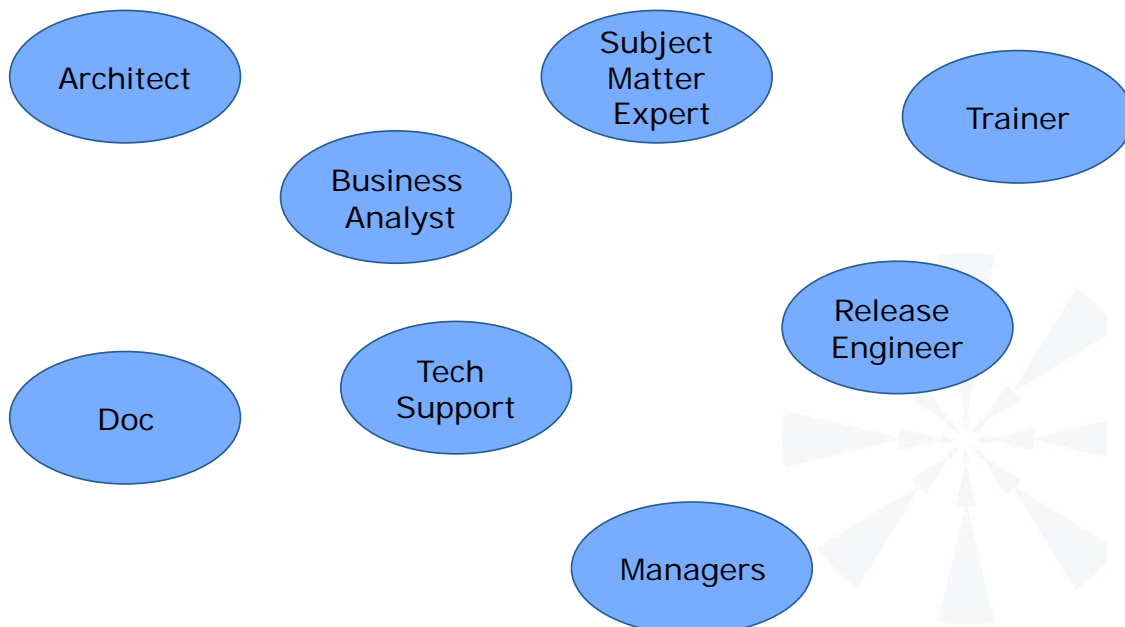
# Product Owner



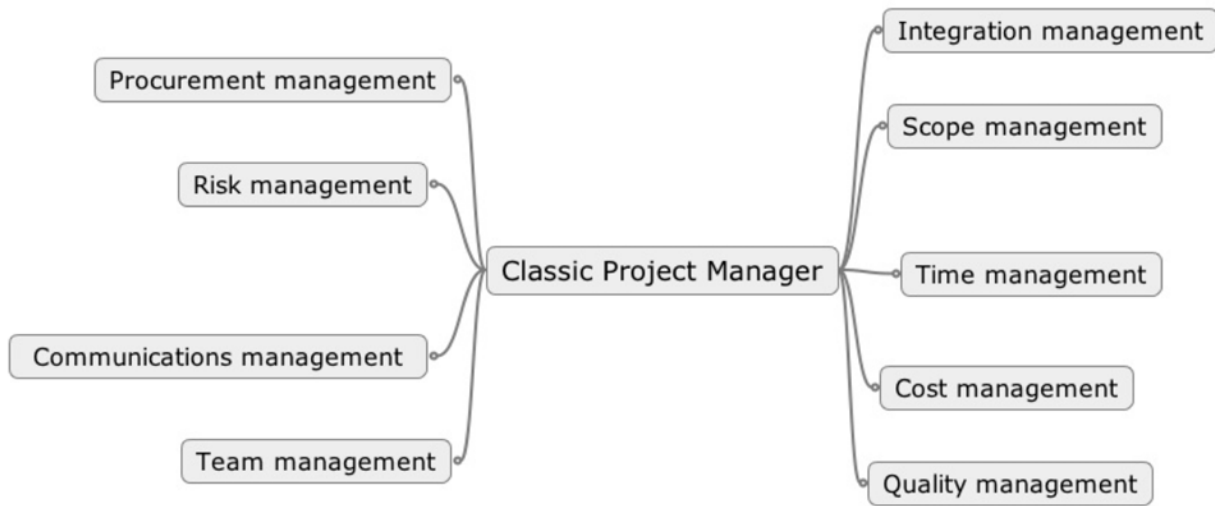
## Team

Characteristic	Description
Self organizing	Team decides how best to organize to meet the Sprint goals
Self managing	Every member of the Team is responsible for "managing" the Team
Cross-functionally Sufficient	No "roles," but all necessary skills (e.g., QA, Programming, UI Design, etc.) necessary to go from Product Backlog to potentially shippable product increment
Right sized	Seven plus or minus two team members
Empowered	Authority to do whatever is needed to meet commitment
Committed	Committed to delivering Sprint features
Focused	Members should be full-time or at least not spread "too" thin
Immutable	During a Sprint, Team structure does not change; membership can change between Sprints

## What About These Roles?



# Classic Role of Project Manager



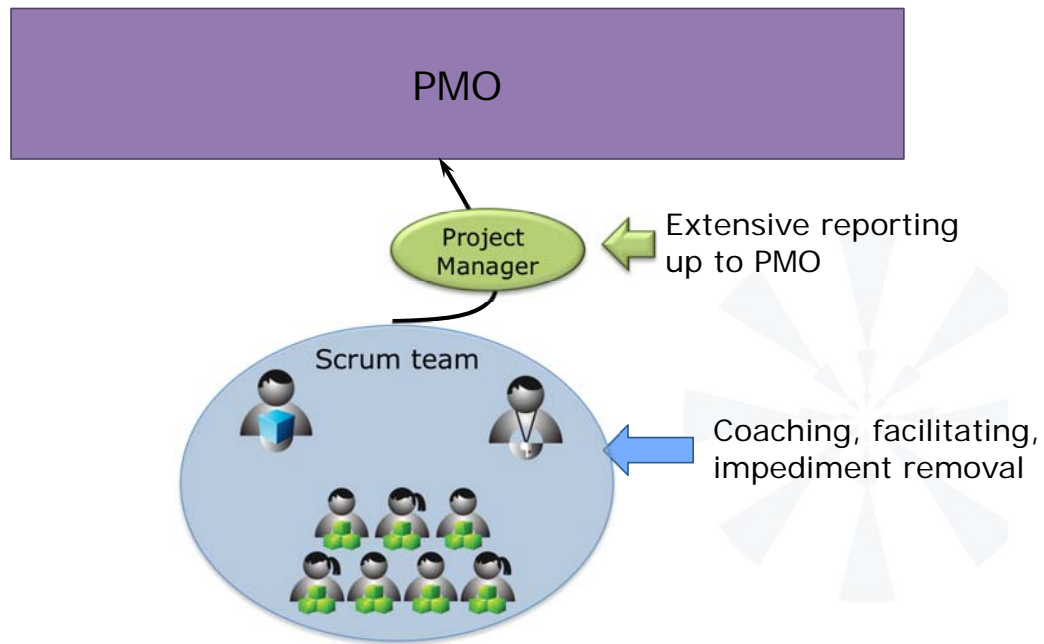
# Frequent Mapping of Responsibilities

Area	PO	SM	Team	Other Mgr
Integration	✓			?
Scope	Macro-level		Sprint-level	
Time	Macro-level		Sprint-level	
Cost	✓		Story/task estimating	
Quality	✓	✓	✓	✓
Team			✓	Formation
Communication	✓	✓	✓	✓
Risk	✓	✓	✓	✓
Procurement	✓			✓





## ✱ Project Manager as Reporter



## ✱ Project Manager as Impediment Remover

Project-owning company in NYC



NYC-based impediment removal & sub-contract management

Sub-contractor/partner in India

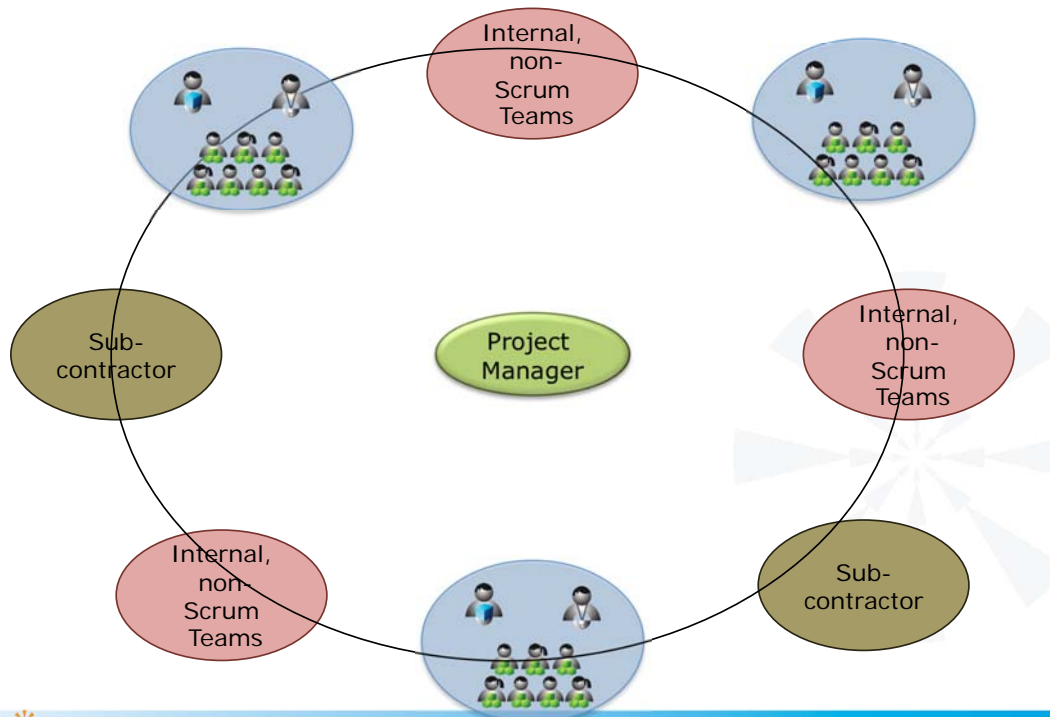


80% of team members in India; ScrumMasters located in India to be close to team





## Project Manager as Logistics Coordinator

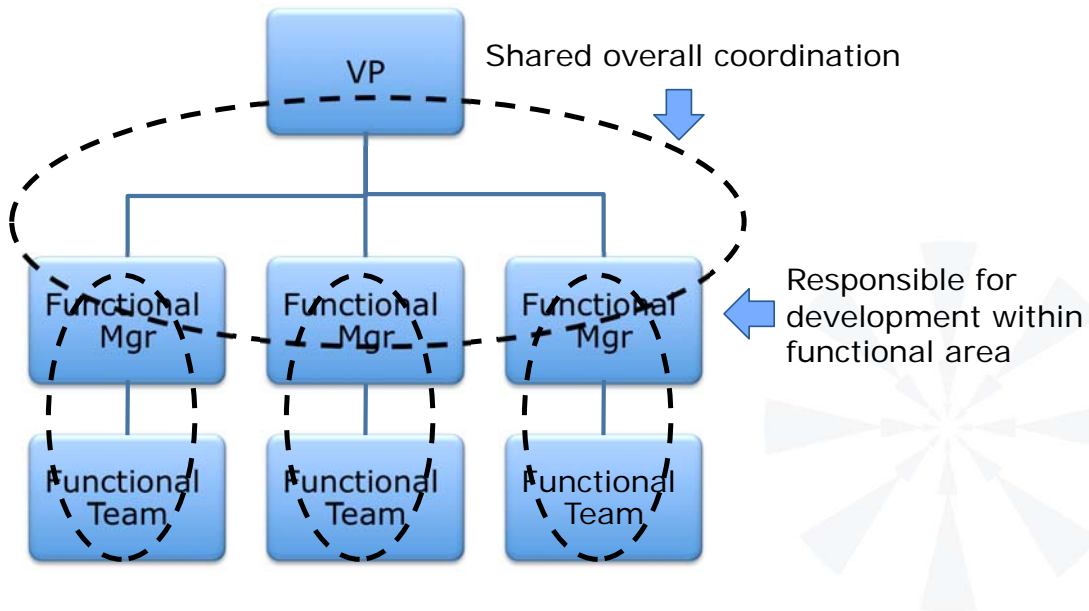


## Functional Managers

- ✱ Manage people with similar, specialized skills
  - ✱ Manage professional development and career progression
  - ✱ Do personnel performance reviews
- ✱ Manages activities in a functional area
  - ✱ E.g., development, QA, UX, Art, etc.
- ✱ Aliases:
  - ✱ Line manager, resource manager, and others



## Functional Team

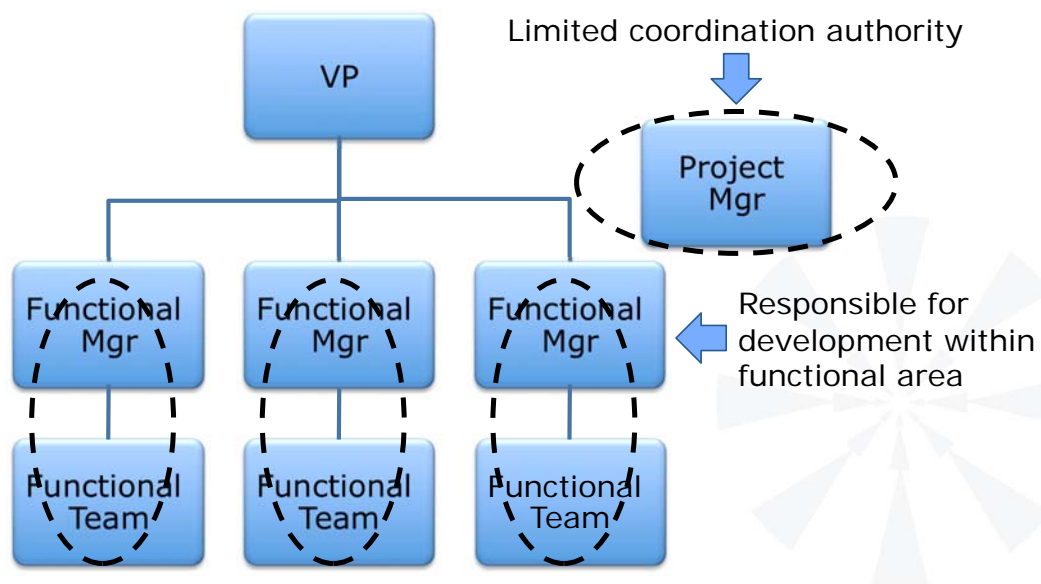


From: Larson & Gobeli, Organizing for Product Development Projects, Journal of Product Innovation Management, 1988:5-180-190.

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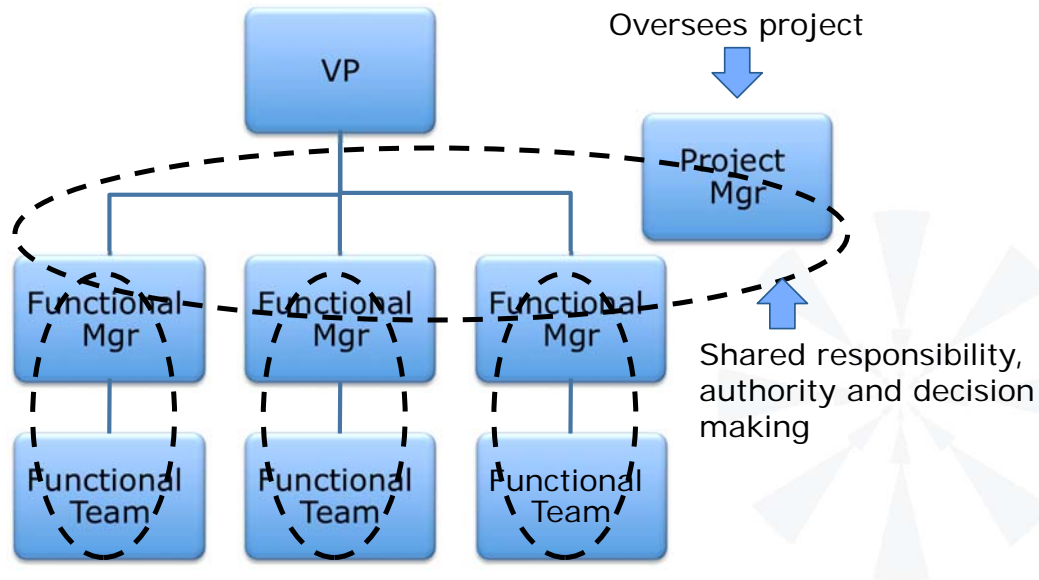
## Functional Matrix Team



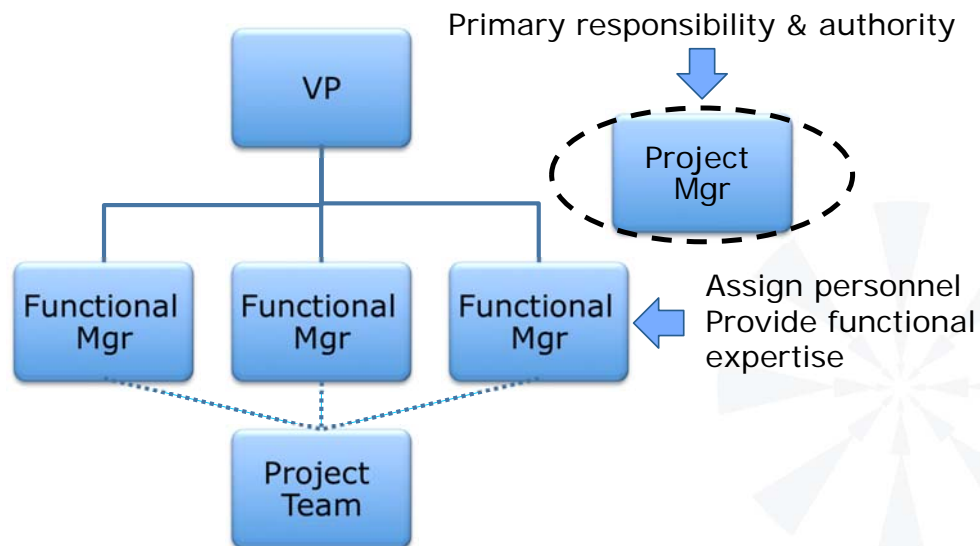
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## ✶ Balanced Matrix Team

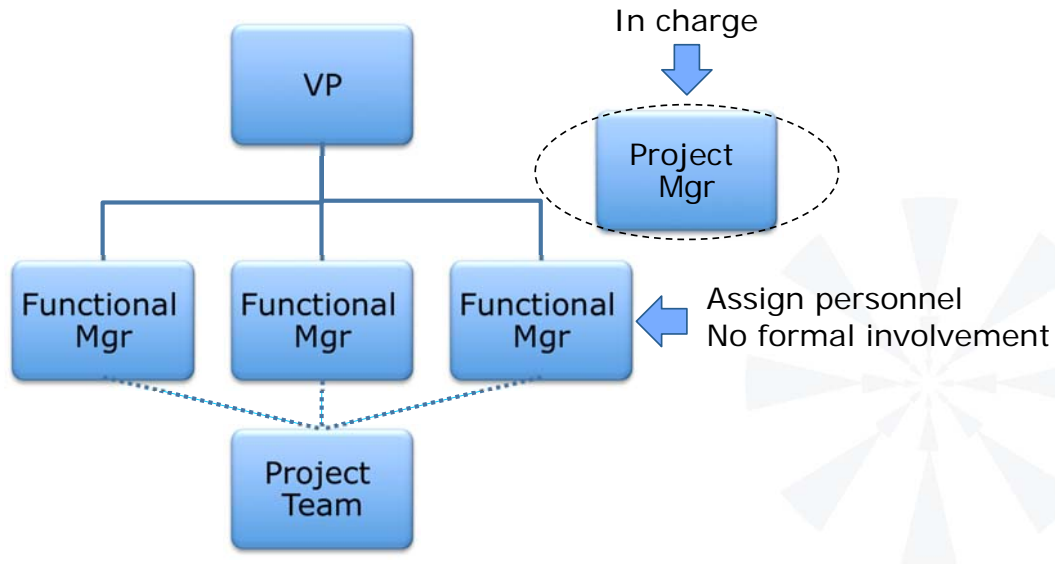


## ✶ Project Matrix Team

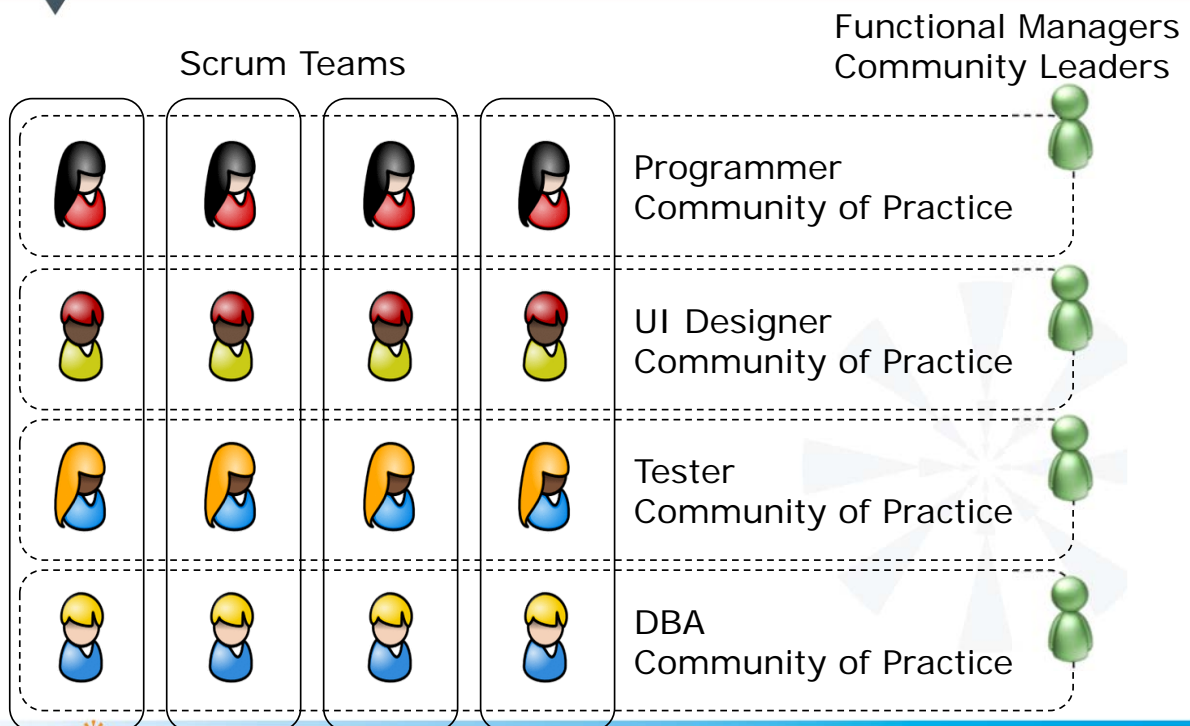




## Project Team



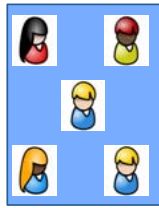
## Scrum Teams & Communities of Practice



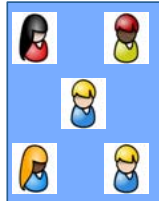


## Does Self Management Mean No Managerial Control?

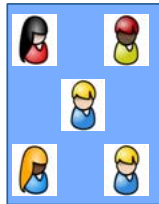
Managers define projects (sandboxes)



Managers define teams (who gets to play in the sandboxes)



Teams self manage within their sandbox



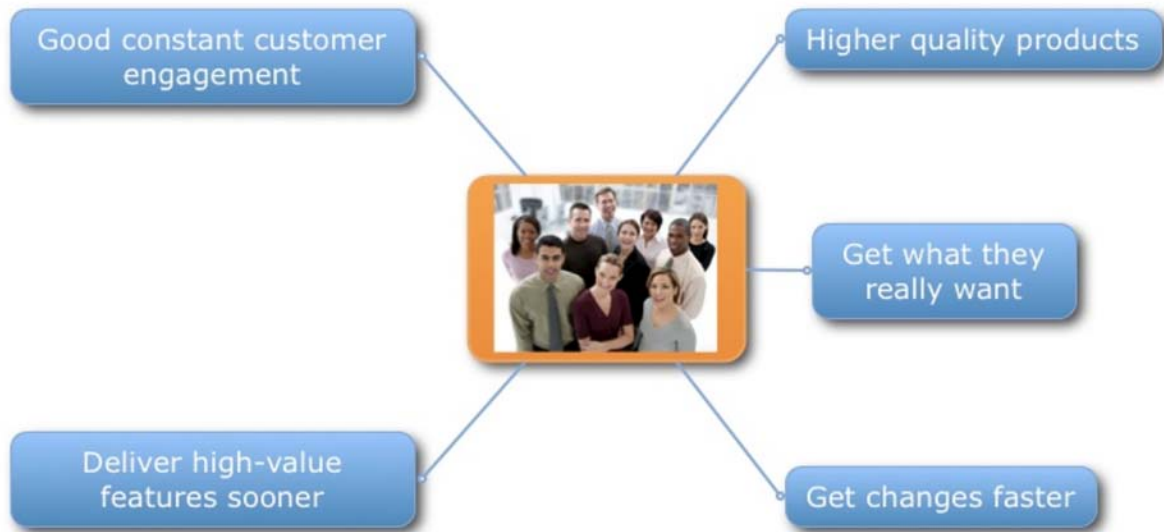
## Senior/Executive Manager

- ✱ Understand scope of change and timeframe required
- ✱ Provide directional leadership
- ✱ Facilitate impediment removal
- ✱ Promote transparency
- ✱ Make the hard choices
- ✱ Membership and leadership of transition team
- ✱ Are available

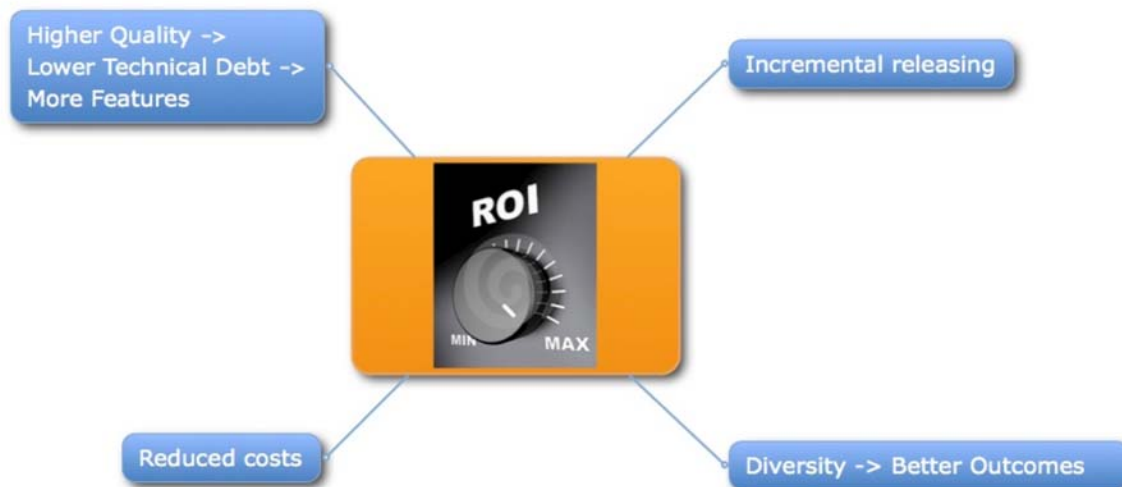




## ✱ Delighted Customers

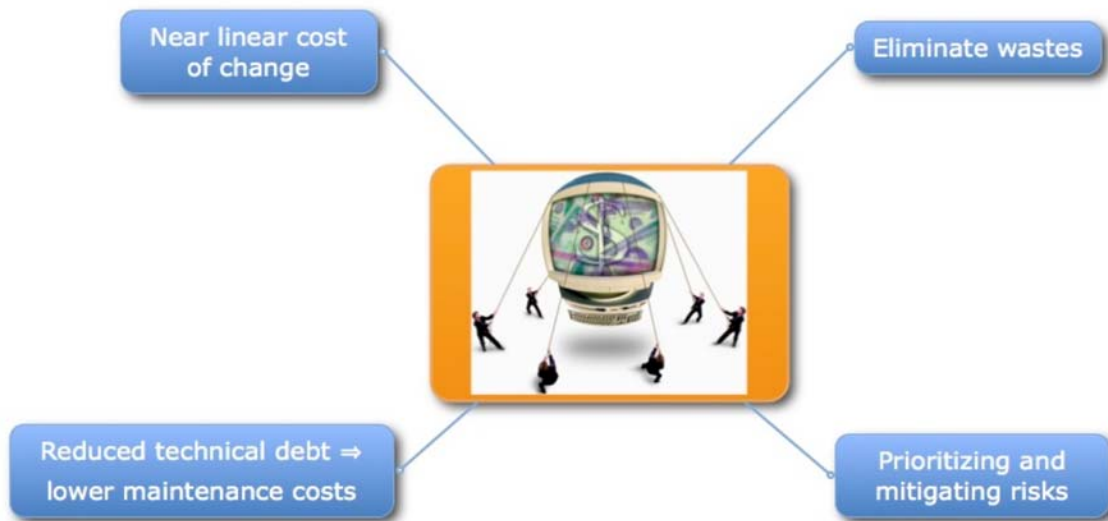


## ✱ Improved ROI

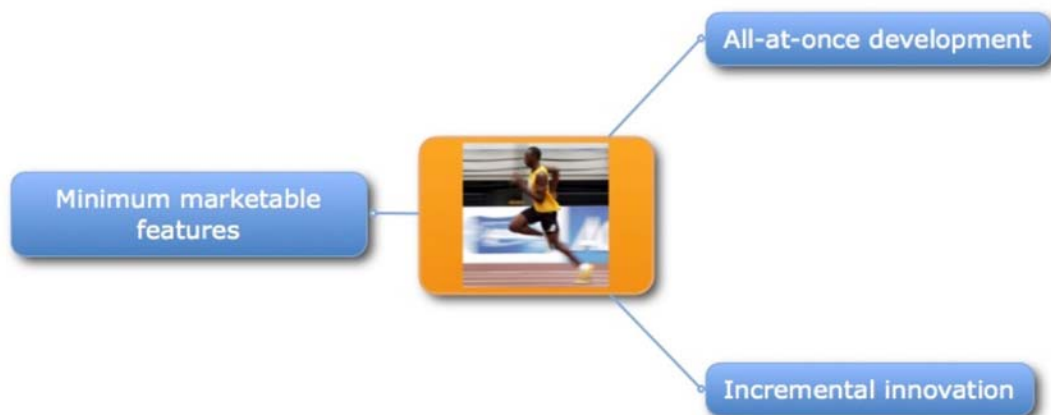




## ✶ Reduced Costs



## ✶ Fast Results

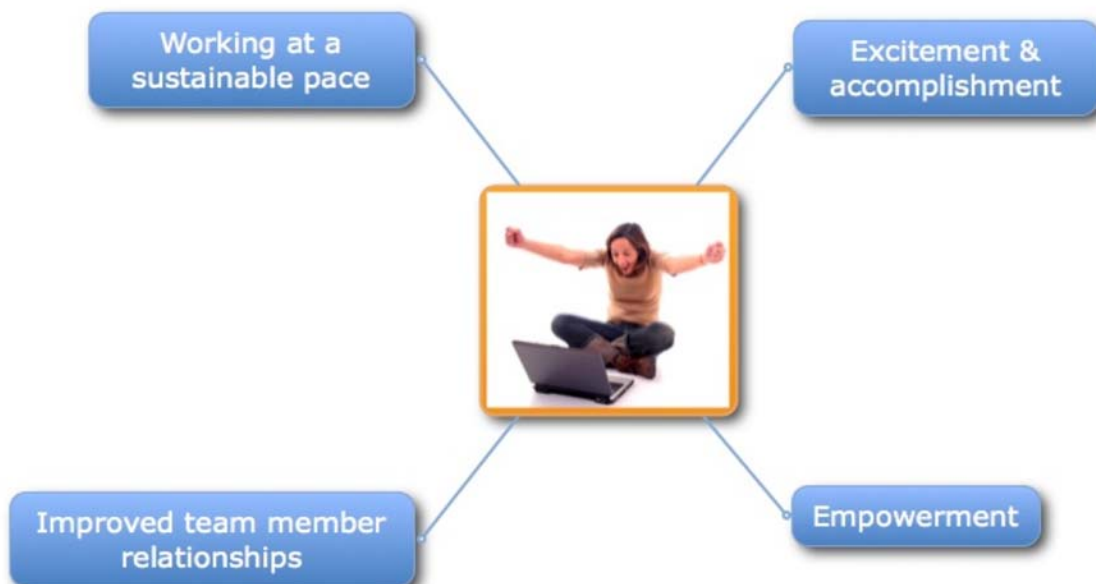




# Confidence to Thrive in a Complex World



## More Joy!

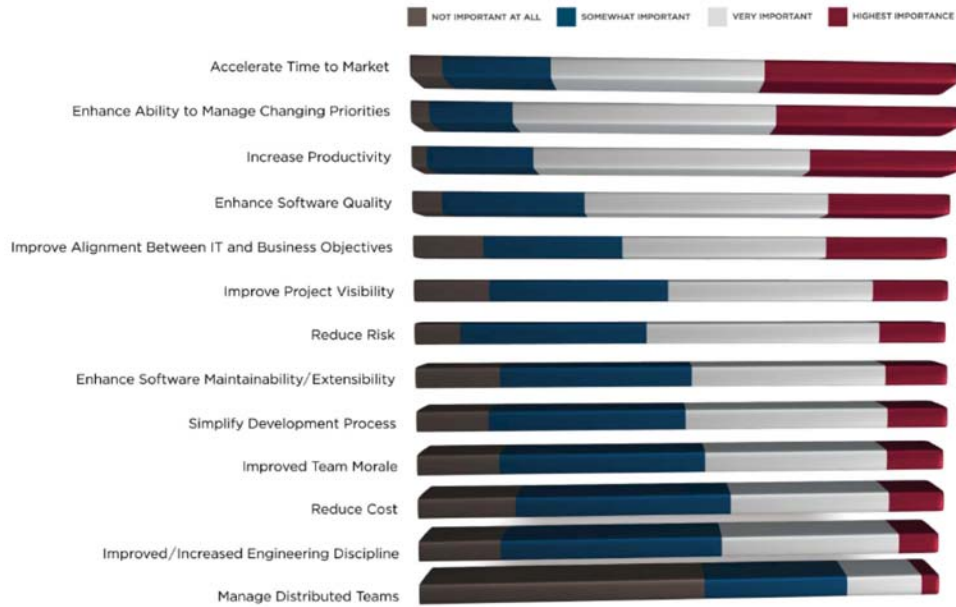




# Industry Study – Reasons for Adopting Agile

## REASONS FOR ADOPTING AGILE

The main reasons cited by respondents as to why they decided to adopt Agile practices hinged on overall process flexibility, productivity, and quality. Other aspects like reducing cost were cited less often.



Version One. (2009). *The state of agile development: Fourth Annual Survey*. Alpharetta, GA: Author.

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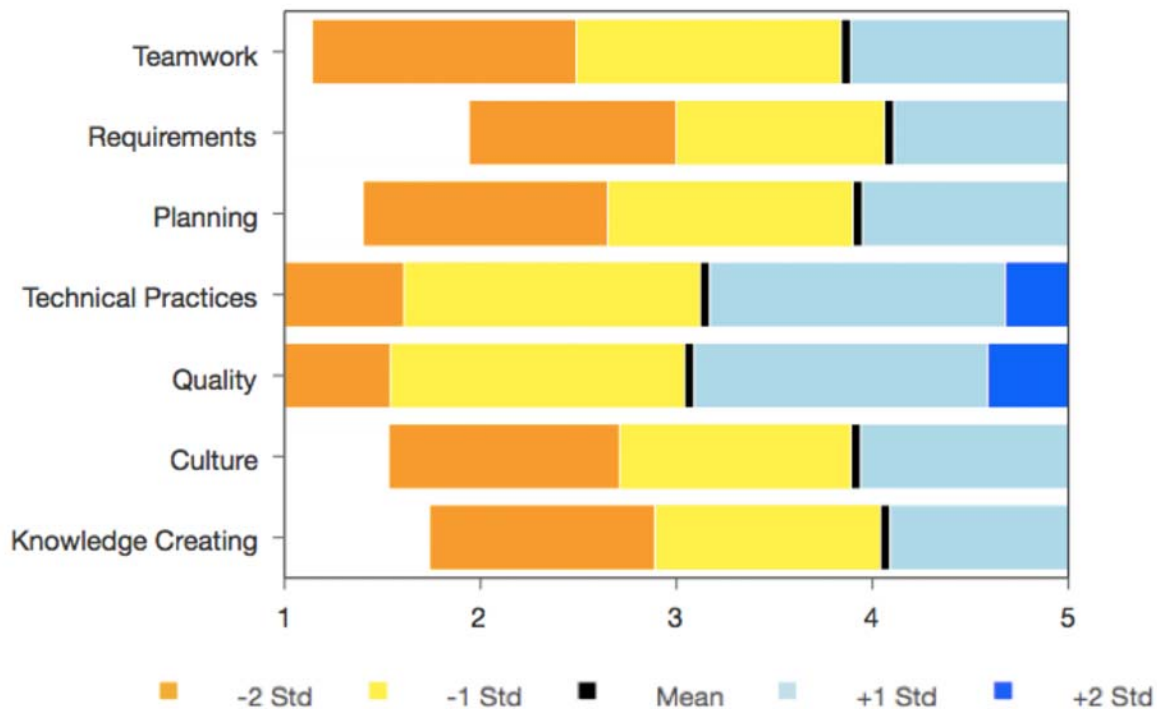
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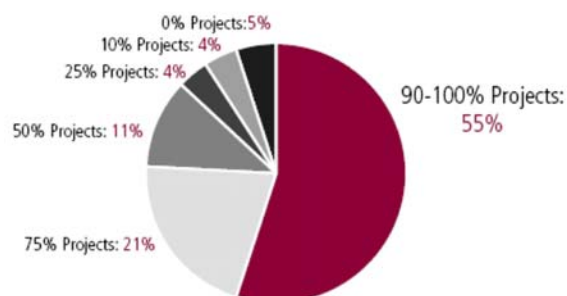
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# Comparative Agility Industry Data



## Industry Study – Agile Success Rate

What percentage of Agile projects have been successful from the perspective of your organization?  
(choose closest answer)



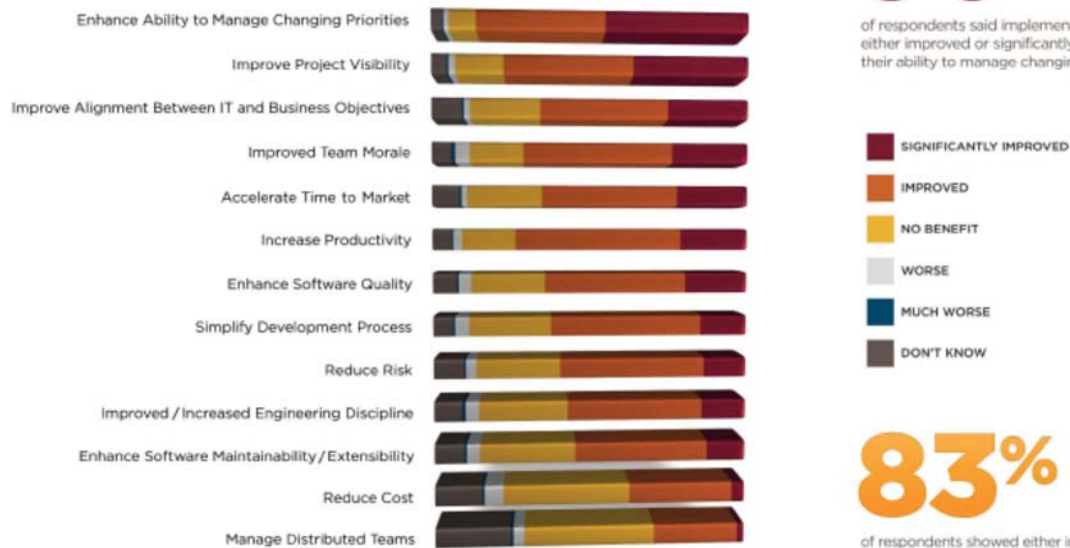
Successful Projects	Respondents
0%	4.8%
10%	3.7%
25%	3.8%
50%	11.5%
75%	21.2%
90% - I cant say 100% but pretty close.	37.6%
100% - I cant remember a project using Agile methods that wasn't considered successful.	17.4%

Version One. (2008). *The state of agile development: Third Annual Survey*. Alpharetta, GA: Author.

# Industry Study – Agile Benefits

## BENEFITS OBTAINED FROM IMPLEMENTING AGILE

Respondents cited increased flexibility and productivity as the strongest gains won by a shift to Agile.



**90%**

of respondents said implementing Agile either improved or significantly improved their ability to manage changing priorities

**83%**

of respondents showed either improvement or significant improvement in project visibility

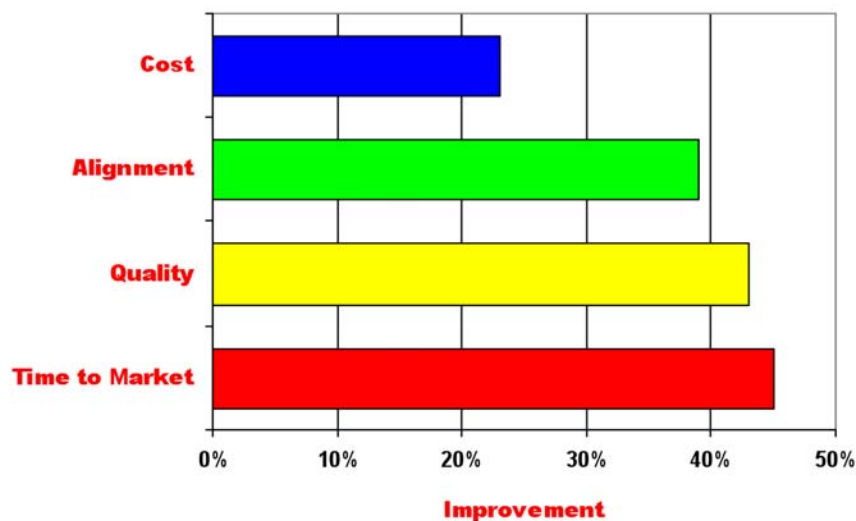
Version One. (2009). *The state of agile development: Fourth Annual Survey*. Alpharetta, GA: Author.

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# Industry Study – Agile Benefits

Survey of 400 international respondents



Barnett, L. (2006). And the agile survey says. *Agile Journal*, 1(1).

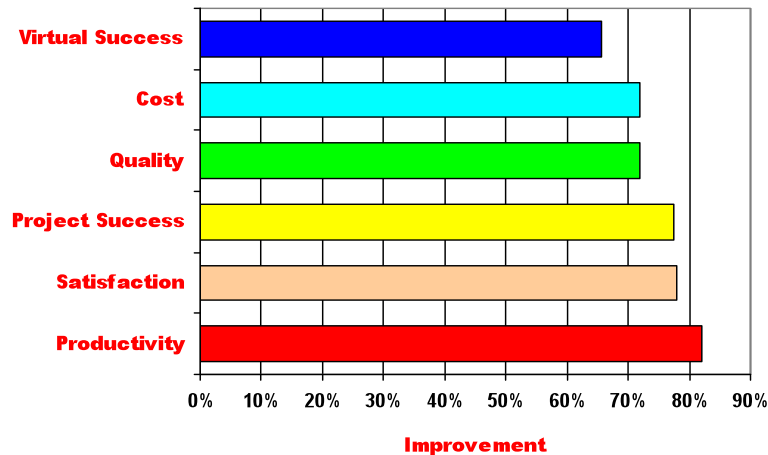
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## ✱ Industry Study – Agile Benefits

- ✱ Survey of 642 international respondents
- ✱ 62% were from firms with less than 1,000 people

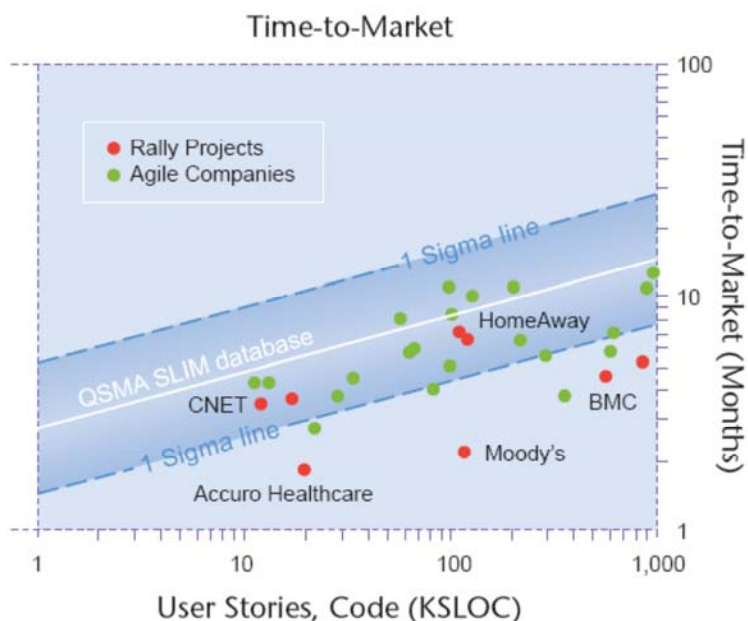


Ambler, S. W. (2008). *Agile adoption survey*. Retrieved October 17, 2008, from <http://www.ambysoft.com/downloads/surveys/AgileAdoption2008.ppt>

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## ✱ Industry Study – Speed to Market



- ✱ Agile projects are 37% faster to market
- ✱ Some agile projects are 50% faster
- ✱ Compared 26 Agile projects to 7,500 non-Agile projects

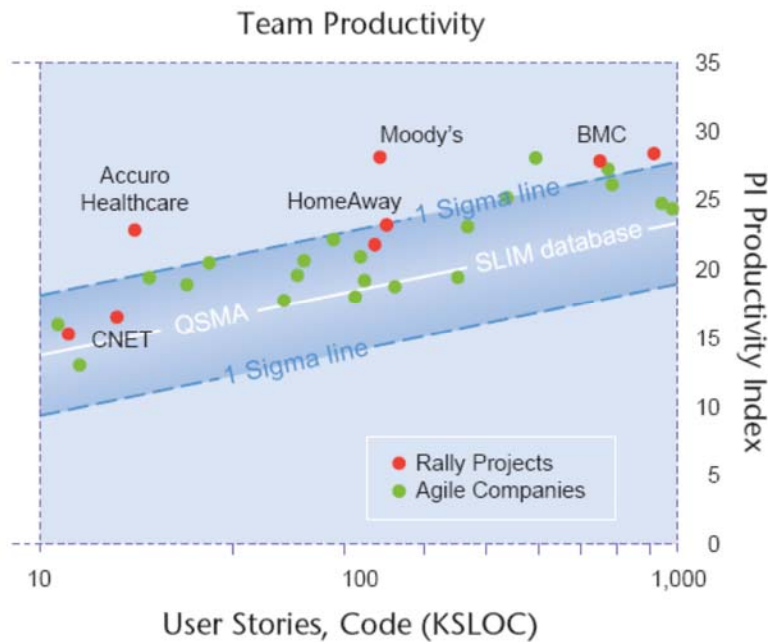
The Agile Impact Report: Proven Performance Metrics from the Agile Enterprise, QSMA Report, 2008.

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## Industry Study – Productivity Increase



✱ Average 16% increase in productivity

✱ Some had a 25% increase

The Agile Impact Report: Proven Performance Metrics from the Agile Enterprise, QSM Report, 2008.



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## Biotech Company Results

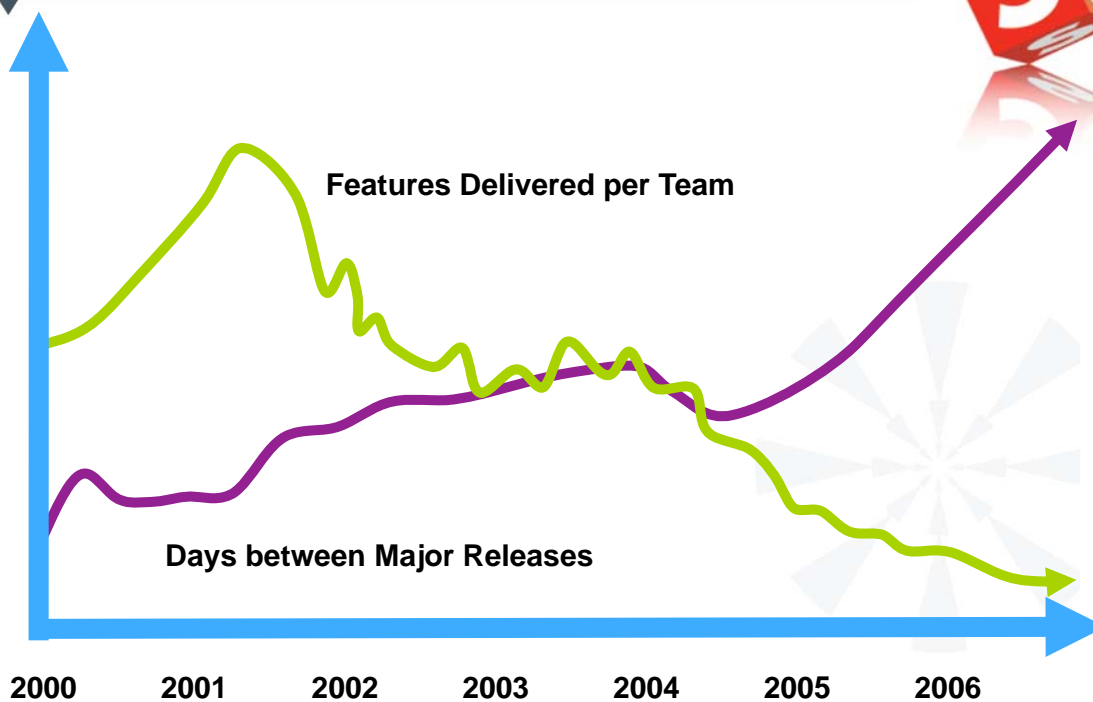
	Waterfall	Scrum
Use Case pages	3,000	
User Stories		1,400
Calendar months	9	12
Person months	540	54
Lines of Java code	58,000	51,000
Lines of Java code per person-month	120	840



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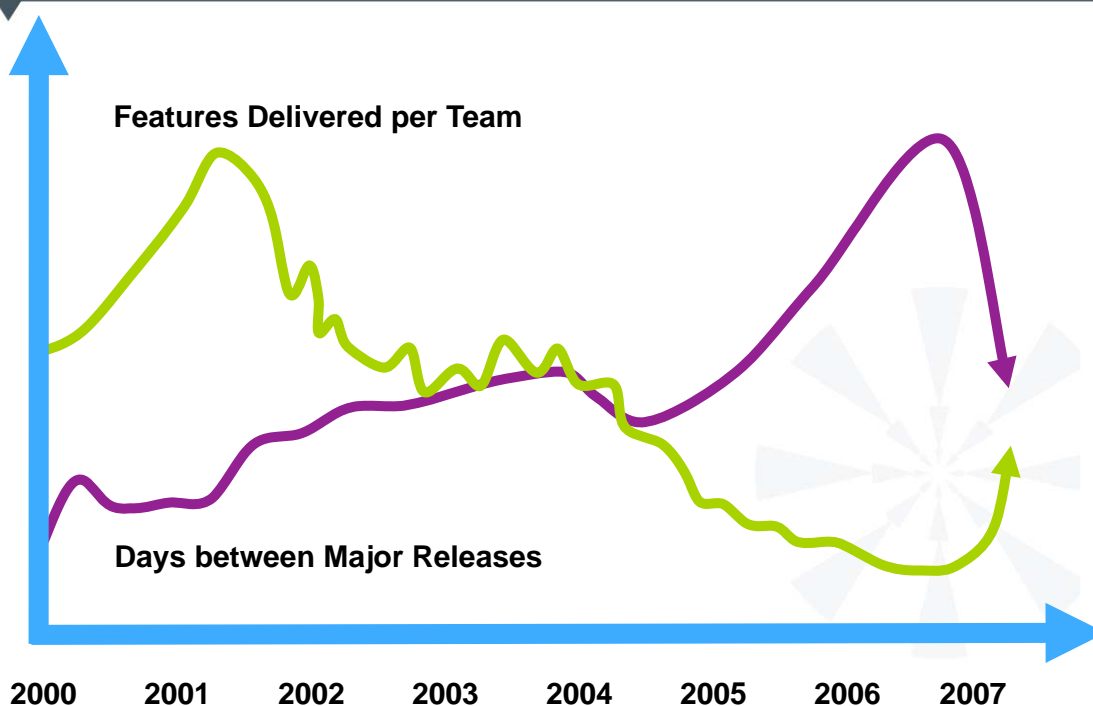
## Salesforce.com – 2006 Delivery Results



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## Salesforce.com – 2007 Transformation Results



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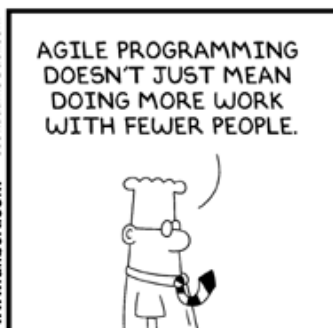
## ✱ Believing Dilbert!



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## ✱ Be Aware

- ✱ Some developers & managers will not like it
- ✱ It may get harder in months 3 to 6
- ✱ Requires intense customer (product owner) involvement to “build the right system”
- ✱ Requires intense developer involvement to “build the system right”
- ✱ May require change in compensation policy
- ✱ Management change from command to leadership
- ✱ Adding more people will not likely be an answer



## ✱ Additional Issues with Agile

- ✱ Agile is simple, but it can cause a lot of changes
- ✱ Need to be willing to work in time boxes (might not feel natural)
- ✱ Engineering, design and testing practices need to become more Agile
- ✱ Interactions and communication need to become clearer, more personal and more transparent
- ✱ Honesty, trust and a sense of commitment need to be developed
- ✱ Agile “exposes” issues quickly and effectively, but it doesn’t “solve” them
- ✱ When the going gets tough it is easy to slip back into the old way of doing things.
- ✱ Courage is essential







## Will You Change or Will You Change Scrum?

- ✱ Following Scrum out of the book isn't enough; a change in thought process is required and is hard
- ✱ Be ready for a major change that must be managed carefully. It can take years in larger organizations
- ✱ Don't modify Scrum; let Scrum point out the dysfunctionalities that need to change
- ✱ Most of the effort isn't in implementing Scrum but rather removing the dysfunctionalities it points out
- ✱ Change will occur person by person



## Agilephobia

noun.

strong fear or dislike of agile, usually due to the uncertainty of change

- ✱ I'm afraid I'll have nothing to do
- ✱ I'm afraid I'll lose my job
- ✱ I'm afraid people will see how little I actually do
- ✱ I'm afraid I won't be able to keep up
- ✱ I'm afraid I won't be able to learn the new software
- ✱ I'm afraid this will mean hard work
- ✱ I'm afraid I'll be fired if the decisions we make don't work out
- ✱ I'm afraid of conflict and trying to reach consensus
- ✱ It's just so much easier and safer when someone else tells me exactly what to do



# ✱ Overcoming Agilephobias

- ✱ Being aware of what people fear is half the challenge
- ✱ Acknowledge these agilephobias and over time work to have solutions for them
- ✱ Over time people will lose their fear of losing their job
  - ✱ But will likely still need revised job descriptions in an agile enterprise



## ✱ Industry Study – Greatest Concerns About Agile

### GREATEST CONCERNS ABOUT ADOPTING AGILE

Corporate concerns about the adoption of Agile methodologies were most commonly centered around its implementation. Respondents said their companies were concerned about the lack of upfront planning (46%) or the lack of documentation (34%).



Version One. (2009). *The state of agile development: Fourth Annual Survey*. Alpharetta, GA: Author.

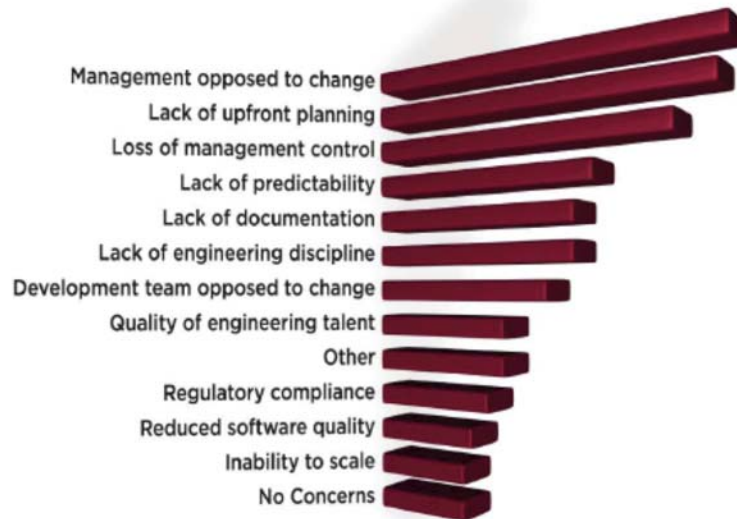




# Industry Study – Barriers to Agile Adoption

## BARRIERS TO FURTHER ADOPTION OF AGILE

Management opposition and lack of upfront planning were the most commonly cited barriers to further adoption of Agile within companies.



Version One. (2009). *The state of agile development: Fourth Annual Survey*. Alpharetta, GA: Author.



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Comparative Agility Website	www.comparativeagility.com



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